

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, DC 20549
FORM 10-Q

(Mark One)

Quarterly report pursuant to Section 13 or 15(d) of the Securities
Exchange Act of 1934

For the quarterly period ended May 31, 2001 or

Transition report pursuant to Section 13 or 15(d) of the Securities
Exchange Act of 1934

For the transition period from ____ to ____.

Commission file number 000-25349.

HOOKER FURNITURE CORPORATION

(Exact name of registrant as specified in its charter)

Virginia

54-0251350

(State or other jurisdiction of
incorporation or organization)

(IRS Employer
Identification No.)

440 East Commonwealth Boulevard, Martinsville, VA 24112

(Address of principal executive offices, Zip Code)

(540) 632-2133

(Registrant's telephone number,
including area code)

(Former name, former address and former fiscal year,
if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of July 9, 2001.

Class -----	Number -----
Common Stock, no par value	7,617,298 Shares

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

HOOKER FURNITURE CORPORATION
CONSOLIDATED BALANCE SHEETS
(In thousands, including share data)

	(Unaudited)	
	May 31, 2001	November 30, 2000
Assets		
Current assets		
Cash, primarily interest-bearing deposits.....	\$ 7,679	\$ 1,243
Trade receivables, less allowances of \$630 and \$525..	25,727	31,019
Inventories.....	37,266	42,785
Income tax recoverable.....	1,623	458
Prepaid expenses and other.....	3,448	1,505
	-----	-----
Total current assets.....	75,743	77,010
Property, plant and equipment, net.....	49,851	48,767
Other assets.....	5,043	7,754
	-----	-----
	\$ 130,637	\$ 133,531
	=====	=====
Liabilities and Stockholders' Equity		
Current liabilities		
Trade accounts payable.....	\$ 3,146	\$ 5,406
Accrued salaries, wages and benefits.....	4,087	6,470
Other accrued expenses.....	2,375	2,884
Current maturities of long-term debt.....	2,157	1,581
	-----	-----
Total current liabilities.....	11,765	16,341
Long-term debt.....	26,434	27,919
Deferred liabilities.....	3,225	3,300
	-----	-----
Total liabilities.....	41,424	47,560
	-----	-----
Common stock held by ESOP.....	10,521	10,412
Stockholders' Equity		
Common stock, no par value, 10,000 shares authorized, 7,617 shares issued and outstanding.....	2,741	2,605
Unearned ESOP shares (1,727 and 1,761 shares).....	(21,583)	(22,009)
Retained earnings.....	97,534	94,963
	-----	-----
Total stockholders' equity.....	78,692	75,559
	-----	-----
	\$ 130,637	\$ 133,531
	=====	=====

The accompanying notes are an integral part of the financial statements.

HOOKER FURNITURE CORPORATION
CONSOLIDATED STATEMENTS OF INCOME
(Unaudited)
(In thousands, except per share data)

	Three Months Ended May 31,		Six Months Ended May 31,	
	2001	2000	2001	2000
Net sales.....	\$ 55,578	\$ 66,495	\$111,502	\$123,175
Cost of sales.....	42,948	49,126	85,272	91,564
	-----	-----	-----	-----
Gross profit.....	12,630	17,369	26,230	31,611
Selling and administrative expenses.....	10,247	10,163	19,709	19,245
	-----	-----	-----	-----
Operating income.....	2,383	7,206	6,521	12,366
Other income, net.....	330	146	635	221
Interest expense.....	509	201	1,013	326
	-----	-----	-----	-----
Income before taxes.....	2,204	7,151	6,143	12,261
Income taxes.....	836	2,717	2,332	4,658
	-----	-----	-----	-----
Net income.....	\$ 1,368	\$ 4,434	\$ 3,811	\$ 7,603
	=====	=====	=====	=====
Earnings per share:				
Basic and diluted.....	\$.23	\$.58	\$.65	\$ 1.00
	=====	=====	=====	=====
Weighted average shares outstanding.....	5,877	7,617	5,867	7,617
	=====	=====	=====	=====

The accompanying notes are an integral part of the financial statements.

HOOKER FURNITURE CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(In thousands)

	Six Months Ended May 31,	
	2001	2000
Cash flows from operating activities:		
Cash received from customers.....	\$ 117,356	\$ 120,875
Cash paid to suppliers and employees.....	(102,548)	(110,165)
Income taxes paid, net.....	(3,497)	(4,699)
Interest paid, net.....	(887)	(326)
	10,424	5,685
	-----	-----
Cash flows from investing activities:		
Purchase of property, plant and equipment.....	(4,680)	(6,946)
Sale of property.....	2,732	4
	(1,948)	(6,942)
	-----	-----
Cash flows from financing activities:		
Proceeds from long-term debt.....	2,500	16,000
Payments on long-term debt.....	(3,409)	(11,000)
Cash dividends paid.....	(1,131)	(1,294)
	(2,040)	3,706
	-----	-----
Net increase in cash.....	6,436	2,449
Cash at beginning of year.....	1,243	157
	\$ 7,679	\$ 2,606
	=====	=====
Reconciliation of net income to net cash provided by operating activities:		
Net income.....	\$ 3,811	\$ 7,603
Depreciation and amortization.....	3,584	3,012
Non-cash ESOP cost.....	562	
(Gain) loss on disposal of property.....	(20)	20
Changes in assets and liabilities:		
Trade receivables.....	5,292	(2,663)
Inventories.....	5,519	(979)
Income tax recoverable.....	(1,165)	
Prepaid expenses and other assets.....	(1,932)	508
Trade accounts payable.....	(2,260)	(2,182)
Other accrued expenses.....	(2,892)	318
Deferred liabilities.....	(75)	48
	\$ 10,424	\$ 5,685
	=====	=====

The accompanying notes are an integral part of the financial statements.

HOOKER FURNITURE CORPORATION
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
 (Dollar amounts in tables or text, in thousands unless
 otherwise indicated)

1. Preparation of Interim Financial Statements

The financial statements of Hooker Furniture Corporation (referred to as "Hooker" or the "Company") have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission ("SEC"). In the opinion of management, these statements include all adjustments necessary for a fair presentation of the results of all interim periods reported herein. All such adjustments are of a normal recurring nature. Certain information and footnote disclosures prepared in accordance with generally accepted accounting principles are condensed or omitted pursuant to SEC rules and regulations. However, management believes that the disclosures made are adequate for a fair presentation of results of operations and financial position. Operating results for the interim periods reported herein may not be indicative of the results expected for the year. These financial statements should be read in conjunction with the financial statements and accompanying notes included in the Company's Annual Report on Form 10K for the fiscal year ended November 30, 2000.

Certain items in the financial statements for periods prior to 2001 have been reclassified to conform to the 2001 method of presentation.

2. Inventories

	(Unaudited)	
	May 31, 2001	November 30, 2000
Finished furniture.....	\$35,220	\$38,408
Furniture in process.....	1,362	2,647
Materials and supplies.....	12,363	12,883
	-----	-----
	48,945	53,938
Reduction to LIFO basis.....	11,679	11,153
	-----	-----
	\$37,266	\$42,785
	=====	=====

3. Property, Plant and Equipment

	(Unaudited)	
	May 31, 2001	November 30, 2000
Buildings.....	\$ 43,715	\$ 43,285
Machinery and equipment.....	48,721	46,235
Office fixtures and equipment.....	11,607	10,292
Construction in progress and other.....	3,141	2,927
	-----	-----
Property, plant and equipment, at cost.....	107,184	102,739
Less accumulated depreciation.....	58,619	55,258
	-----	-----
	48,565	47,481
Land.....	1,286	1,286
	-----	-----
	\$ 49,851	\$ 48,767
	=====	=====

Notes to Consolidated Financial Statements - Continued

4. Long-Term Debt

	(Unaudited)	
	May 31, 2001	November 30, 2000
Term loan.....	\$21,591	\$22,500
Industrial revenue bonds due 2006.....	7,000	7,000
	-----	-----
	28,591	29,500
Less current maturities.....	2,157	1,581
	-----	-----
	\$26,434	\$27,919
	=====	=====

5. Assets Held For Sale

On May 31, 2001, the Company's wholly-owned subsidiary, Triwood, Inc. ("Triwood"), sold land and a building that was being leased to a third party for \$2.7 million in cash. The property had been leased with an option to purchase. The transaction did not have a material impact on results of operations or financial position. The Company continues to operate its import furniture business as a wholly-owned subsidiary through Triwood.

6. Common Stock

In June 2001, the Company's Board of Directors authorized the repurchase of up to \$3.0 million of the Company's common stock. These repurchases may be made from time to time in the open market, or in privately negotiated transactions, at prevailing market prices that the Company deems appropriate. Based on the market value of the common stock as of June 27, 2001, the authorization would allow the Company to repurchase approximately 4.6% of the 7.6 million shares outstanding, or 6.6% of the Company's outstanding shares excluding the 2.4 million shares held by the Company's ESOP.

HOOKER FURNITURE CORPORATION

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Results of Operations - Second Quarter 2001 Compared to Second Quarter 2000

Net sales decreased \$10.9 million or 16.4% to \$55.6 million for the three-month period ended May 31, 2001 from the comparable 2000 period. Lower unit volume in domestically produced product lines was partially offset by increased unit volume in imported furniture. Average selling prices also declined during the 2001 period principally due to the mix of products sold.

Gross profit margin for the 2001 period decreased to 22.7% compared to 26.1% in the 2000 period. The decrease was due principally to higher raw material costs as a percentage of sales and an increased overhead absorption rate resulting from lower production levels, partially offset by the lower delivered cost of imported furniture. The Company's manufacturing facilities continued working a short, 35-hour weekly production schedule during the current-year second quarter. Production costs decreased in almost all categories, but not enough to completely offset the effect of lower volume. Inventories decreased \$1.7 million during the second quarter 2001.

The Company expects to stay on a 35-hour weekly production schedule at all of its manufacturing facilities through the end of August 2001. Additionally, the Company's production facilities will be closed for one week in July for annually scheduled maintenance and also for one week in each of August and September to control inventory levels. Prior to the end of August, the Company will evaluate the need to adjust production work schedules beyond the first week of September.

Selling and administrative expenses increased \$84,000 to \$10.2 million during the second quarter ended May 31, 2001, from the comparable 2000 period. During the 2001 period, the Company incurred higher product sample costs, additional showroom expenses related to expansion, and higher depreciation expense, partially offset by decreases in selling expenses related to lower sales (principally sales commissions). As a percentage of net sales, selling and administrative expenses increased to 18.4% in the 2001 period from 15.3% in the comparable 2000 period principally as a result of lower net sales in the 2001 period.

As a result of the above, operating income decreased to 4.3% of net sales in the 2001 period from 10.8% in the comparable 2000 period.

Interest expense increased \$308,000 to \$509,000 during the 2001-second quarter from the comparable 2000 period. The increase was due to interest incurred on the September 2000 term loan entered into in connection with a tender offer by the Company's Employee Stock Ownership Plan ("ESOP") for 1.8 million shares of Hooker Furniture common stock.

The Company's effective tax rate approximated 38% in both second quarter periods.

Net income for the 2001-second quarter declined 69.1% to \$1.4 million compared with \$4.4 million in the strong 2000-second quarter. Earnings per share were \$0.23 for the three-month period of 2001 compared with \$0.58 in the prior year period.

Management's Discussion and Analysis of Financial Condition and Results of Operations - Continued

Results of Operations - Six Months 2001 Compared to Six Months 2000

Net sales decreased \$11.7 million or 9.5% to \$111.5 million for the six-month period ended May 31, 2001 from the comparable 2000 period. Lower unit volume in domestically produced product lines was partially offset by increased unit volume in imported furniture. Average selling prices also declined during the 2001 period principally due to the mix of products sold and more aggressive promotional discounting.

Gross profit margin for the 2001 period decreased to 23.5% compared to 25.7% in the 2000 period. The decrease was due principally to higher raw material costs as a percentage of sales, an increased overhead absorption rate resulting from lower production levels, and heavier promotional discounting, partially offset by the lower delivered cost of imported furniture.

Selling and administrative expenses increased \$464,000 to \$19.7 million during the six-month period ended May 31, 2001, from the comparable 2000 period. During the 2001 period, the Company incurred higher product sample costs, additional showroom expenses related to expansion, higher depreciation expense, and higher advertising costs, partially offset by decreases in selling expenses related to lower sales (principally sales commissions). As a percentage of net sales, selling and administrative expenses increased to 17.7% in the 2001 period from 15.6% in the comparable 2000 period principally as a result of lower net sales in the 2001 period.

As a result of the above, operating income decreased to 5.8% of net sales in the 2001 period from 10.0% in the comparable 2000 period.

Interest expense increased \$687,000 to \$1.0 million during the 2001 six-month period from the comparable 2000 period. The increase was due to interest incurred on the September 2000 term loan entered into in connection with the tender offer by the Company's ESOP.

The Company's effective tax rate approximated 38% in both six-month periods.

Net income for the six-month period of 2001 declined 49.9% to \$3.8 million from \$7.6 million in the year ago period. Earnings per share were \$0.65 for the six-month period of 2001 compared with \$1.00 in the prior year period.

Financial Condition, Liquidity and Capital Resources

As of May 31, 2001, assets totaled \$130.6 million, down from \$133.5 million at November 30, 2000. Stockholders' equity at May 31, 2001, was \$78.7 million, rising from \$75.6 million at November 30, 2000. The Company's long-term debt, including current maturities, was \$28.6 million at May 31, 2001 declining from \$29.5 million at November 30, 2000. Working capital increased to \$64.0 million as of May 31, 2001 from \$60.7 million at the end of the 2000 period; reflecting the Company's improved cash position and lower current liabilities, net of reduced trade receivables and inventories. Incoming orders slowed considerably during the second quarter reflecting the deepening decline in business at retail. The Company expects shipments during the third quarter of fiscal 2001 to reflect a decline of 5-10% from the second quarter just ended (representing a decline of 14-19% from third-quarter 2000). With production schedules reduced to 35 hours per week through August 2001 and the planned week off in each of July, August, and September, management anticipates continued cost improvement and reductions in inventory levels through the first week of September 2001.

Management's Discussion and Analysis of Financial Condition and Results of Operations - Continued

Financial Condition, Liquidity and Capital Resources - Continued

During the six-month period ended May 31, 2001, cash generated from operations (\$10.4 million) and the sale of property (\$2.7 million) funded an increase in available cash (\$6.4 million), capital expenditures (\$4.7 million), dividend payments (\$1.1 million), and net repayments of long-term debt (\$909,000). During the comparable 2000 period, cash generated from operations (\$5.7 million) and net borrowings from the Company's revolving credit line (\$5.0 million) funded capital expenditures (\$6.9 million), an increase in available cash (\$2.4 million) and dividend payments (\$1.3 million).

Cash generated from operations of \$10.4 million during the 2001 period increased from \$5.7 million in the comparable 2000 period. Lower payments to suppliers and employees (\$7.6 million) resulting from reduced production schedules and lower inventory levels, and lower tax payments (\$1.2 million) attributed to lower taxable income levels, were partially offset by less cash received from customers (\$3.5 million) resulting from lower sales, and higher interest payments (\$561,000) principally on the term loan borrowed in September 2000.

Investing activities consumed \$1.9 million during the 2001 period compared to \$6.9 million in the comparable 2000 period. In May 2001, the Company's subsidiary, Triwood, Inc., sold land and a building that was being leased to a third party for \$2.7 million in cash. Capital expenditures were higher in the 2000 period as the Company completed the addition to its Central Distribution Center and continued its construction of raw lumber grading, storage and drying facilities at the Maiden, North Carolina plant.

The Company used cash of \$2.0 million (principally dividend payments) for financing activities in the 2001 period compared to generating cash of \$3.7 million from financing activities in the 2000 period. During the 2000 period, the Company borrowed \$5.0 million, net under its lines of credit and paid dividends of \$1.3 million.

In June 2001, the Company's Board of Directors authorized the repurchase of up to \$3.0 million of the Company's common stock (the "Stock Repurchase Program"). These repurchases may be made from time to time in the open market, or in privately negotiated transactions, at prevailing market prices that the Company deems appropriate. Based on the current market value of the common stock as of June 27, 2001, the authorization would allow the Company to repurchase approximately 4.6% of the 7.6 million shares outstanding, or 6.6% of the Company's outstanding shares excluding the 2.4 million shares held by the Company's ESOP.

At May 31, 2001, the Company had \$9.8 million available under its revolving line of credit (net of \$163,000 in outstanding letters of credit) and \$10.6 million of availability under additional lines of credit to fund working capital needs. The Company believes it has the financial resources needed to meet business requirements for the foreseeable future including capital expenditures, working capital requirements, the Stock Repurchase Program, and dividends on the Company's common stock.

Forward-Looking Statements

Certain statements made in this report are not based on historical facts, but are forward-looking statements. These statements can be identified by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," or "anticipates" or the negative thereof or other variations thereon or comparable terminology, or by discussions of strategy. These statements reflect the Company's reasonable judgment with respect to future events and are subject to risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements. Such risks and uncertainties include the cyclical nature of the furniture industry, fluctuations in the price of lumber which is the most significant raw material used by the Company, competition in the furniture industry, capital costs and general economic or business conditions, either nationally or internationally.

Item 3. Quantitative And Qualitative Disclosures About Market Risk

The Company's obligations under its lines of credit, industrial revenue bonds, and term loan bear interest at variable rates. The Company has entered into interest rate swap agreements that, in effect, fix the rate of interest on the industrial revenue bonds at 4.71% through 2006 and on the term loan at 7.4% through 2010. No balance was outstanding under the Company's lines of credit as of May 31, 2001. A 10% fluctuation in market interest rates would not have a material impact on the Company's results of operations or financial condition.

HOOKER FURNITURE CORPORATION

PART II. OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security Holders

On March 29, 2001, the Company held its Annual Meeting of Stockholders. At the meeting, the following business was transacted:

Messrs. J. C. Hooker, Jr., Toms, Williams, Long, Ryder, Beeler, Gregory, Groves, A. F. Hooker, Jr., and Walker were elected to serve as directors of the Company for a term of one year. The votes cast for the election of each Director were:

For - 6,708,950 Withheld - 2,749 (including abstentions and broker non-votes)

The stockholders also ratified the selection of BDO Seidman, LLP as the Company's independent auditors. The votes cast were:

For - 6,698,300 Against - 3,099 Abstain - 10,300 (including broker non-votes)

Item 5. Other Information

On June 29, 2001, the Company announced that its Board of Directors had authorized the repurchase of up to \$3.0 million of the Company's common stock. These repurchases may be made from time to time in the open market, or in privately negotiated transactions, at prevailing market prices that the Company deems appropriate. Based on the then current market value of the common stock, the authorization would allow the Company to repurchase approximately 4.6% of the 7.6 million shares outstanding, or 6.6% of the Company's outstanding shares excluding the 2.4 million shares held by the Company's Employee Stock Ownership Plan.

The Company also announced that beginning in May 2001, the Company's common stock had been quoted on the OTC Bulletin Board (OTCBB) under the symbol "HOFT". The OTCBB is a regulated quotation service for subscribing members of the National Association of Securities Dealers that displays real-time quotes, last-sale prices, and volume information in over-the-counter (OTC) securities.

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

None.

(b) Reports on Form 8-K

None.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HOOKER FURNITURE CORPORATION

Date: July 11, 2001

By: /s/ E. Larry Ryder

E. Larry Ryder
Executive Vice President -
Finance and Administration
(Principal Financial and Accounting Officer)