# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

### FORM 8-K

# CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): February 7, 2007

### HOOKER FURNITURE CORPORATION

(Exact name of registrant as specified in its charter)

Virginia (State or other jurisdiction of incorporation) 000-25349 (Commission File Number) 54-0251350 (IRS Employer Identification No.)

440 East Commonwealth Boulevard, Martinsville, Virginia (Address of principal executive offices)

24112 (Zip Code) (276) 632-0459 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions ( <i>see</i> General Instruction A.2. below):
☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On February 8, 2007, Hooker Furniture Corporation issued a press release announcing its results of operations for its fourth quarter and year ended November 30, 2006. A copy of the Company's press release is included with this report as Exhibit 99.1.

The Company, in its earnings release for the fourth quarter and year ended November 30, 2006, has reported operating income as a percentage of net sales ("operating margin") both including and excluding the impact of restructuring and asset impairment charges. The operating margin figures excluding the impact of restructuring and asset impairment charges are "non-GAAP financial measures." The Company provides this information because management believes it is useful to investors in evaluating the Company's ongoing operations.

#### Item 7.01. Regulation FD Disclosure.

On January 17, 2007, Hooker Furniture issued a press release announcing that it plans to close its Martinsville, Va. wood furniture manufacturing plant by the end of March 2007. The Company filed a Current Report on Form 8-K on January 18, 2007 regarding the closing and the related asset impairment charges of \$7.0 to \$7.8 million pretax (\$4.3 to \$4.8 million after tax, or \$0.36 to \$0.40 per share). A copy of the press release was included as an exhibit to that Form 8-K.

On January 29, 2007, the Company issued a press release announcing that it had terminated its Employee Stock Ownership Plan ("ESOP") effective January 26, 2007. The Company filed a Current Report on Form 8-K on January 30, 2007 regarding the termination of the ESOP and the related \$18.4 million non-cash, non-tax deductible charge to earnings the Company will recognize in January 2007. A copy of the press release was included as an exhibit to that Form 8-K.

As a result of these two developments the Company has not completed the financial statements and related disclosures to be included in the Company's Annual Report on Form 10-K for the year ended November 30, 2006. The Company expects that the results of operations and financial condition that it will report in its Form 10-K will be the same in all material respects as reported in the Company's press release issued February 8, 2007, which is included as Exhibit 99.1 to this report, but additional time is required to permit the Company's management, audit committee and independent registered public accounting firm to perform their customary review of the Form 10-K. As a result, the Company does not expect to be able to file its Form 10-K by the prescribed February 13, 2007 due date. The Form 10-K will be filed no later than the fifteenth calendar day following the originally prescribed due date.

#### Item 8.01. Other Events.

On February 7, 2007, Hooker Furniture issued a press release announcing that:

The Company's Board of Directors authorized the repurchase of up to \$20 million of the Company's common stock;

- The Board declared an increased quarterly cash dividend of \$0.10 per share, payable February 28, 2007 to shareholders of record February 19, 2007; and
- The Company's earnings call originally scheduled for Thursday morning, February 8, at 9:00 AM was rescheduled for Friday morning, February 9, at 9:00 AM Eastern Standard Time.

A copy of the press release is included with this report as Exhibit 99.2.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

Exhibit	Description
99.1	Press Release dated February 8, 2007
99.2	Press Release dated February 7, 2007

#### Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### HOOKER FURNITURE CORPORATION

By: /s/ R. Gary Armbrister

R. Gary Armbrister Chief Accounting Officer

Date: February 8, 2007

### EXHIBIT INDEX

Exhibit	Description
99.1	Press Release dated February 8, 2007
99.2	Press Release dated February 7, 2007

#### PRESS RELEASE

For more information, contact:

Paul B. Toms Jr.

**Chairman, Chief Executive Officer and President** 

Phone: (276) 632-2133, or

E. Larry Ryder, Executive Vice President & Chief Financial Officer

Phone: (276) 632-2133, or

Kim D. Shaver

**Vice President, Marketing Communications** 

Phone: (336) 454-7088

#### Hooker Furniture Reports Record Sales, Improved Profits for 2006

**Martinsville, Va., February 8, 2007**: Hooker Furniture (NASDAQ-CM:HOFT) today announced record annual net sales of \$350.0 million for its year ended November 30, 2006, an \$8.3 million or 2.4% increase from 2005 net sales of \$341.8 million. Annual net income of \$14.1 million, or \$1.18 per share, increased \$1.6 million, or 12.8%, compared to 2005 net income of approximately \$12.5 million, or \$1.06 per share.

"2006 was a year of positive momentum for Hooker Furniture as we performed better operationally, achieved record annual net sales and made significant progress toward our long-term strategic goal of transforming into a home furnishings design, marketing and logistics company with world-wide sourcing capabilities," said Paul B. Toms Jr., chairman, chief executive officer and president. "We were gratified with our operating and net income improvement for the year despite large restructuring and asset impairment charges and higher warehousing and distribution costs, which we expect to decline going forward," he said.

For the fourth quarter of 2006, net sales of \$91.0 million increased 0.9% from net sales of \$90.2 million in the same quarter a year ago. Fourth quarter net income of \$3.5 million, or \$0.29 per share, decreased 13.3% from \$4.0 million, or \$0.34 per share, in the same quarter last year, primarily due to asset impairment charges related to the closing of Hooker's Martinsville, Va. wood furniture plant. Hooker announced on January 17, 2007 that it plans to close its last remaining wood furniture facility by the end of March 2007, marking the Company's exit from domestic wood furniture manufacturing.

Operating income for 2006 increased to \$22.8 million, or 6.5% of net sales, compared to \$21.2 million, or 6.2% of net sales, in 2005. For the 2006 fourth quarter, operating income declined to \$5.6 million, or 6.2% of net sales, versus \$6.6 million, or 7.3% of net sales, in the 2005 fourth quarter.

However, excluding the effect of restructuring and asset impairment charges, operating profitability in the 2006 quarterly and annual periods improved significantly year over year compared to the same 2005 periods, principally as a result of increased net sales volume and improving gross profit margins on the Company's imported wood and upholstered furniture. The following table reconciles operating income as a percentage of net sales ("operating margin") to operating margin excluding restructuring and asset impairment charges ("restructuring charges") for each period:

		Three Months Ended November 30,		Twelve Months Ended November 30,	
	2006	2005	2006	2005	
Operating margin, including restructuring charges	6.2%	7.3%	6.5%	6.2%	
Restructuring charges as a percentage of net sales	4.1%	0.2%	2.0%	1.5%	
Operating margin, excluding restructuring charges	10.3%	7.5%	8.5%	7.7%	

Restructuring and asset impairment charges amounted to \$3.7 million (\$2.3 million after tax, or \$0.19 per share) in the 2006 fourth quarter compared with \$211,000 (\$131,000 after tax, or \$0.01 per share) in the same 2005 three-month period. For the year, restructuring and asset impairment charges amounted to \$6.9 million (\$4.3 million after tax, or \$0.36 per share) compared to \$5.3 million (\$3.3 million after tax, or \$0.28 per share) for 2005.

Hooker also improved its balance sheet during 2006. During the just completed fourth quarter, the Company's cash position and inventory levels improved significantly. Cash and cash equivalents increased by 203%, to \$31.9 million at fiscal year end 2006 from \$10.5 million at August 31, 2006 and by 94.7% from \$16.4 million as of November 30, 2005. Since August 31, 2006, Hooker has decreased finished goods inventories by \$15.6 million, or 18.7%, and approached the targeted inventory level the Company believes it needs to support current business.

"We made good headway in bringing down our inventory item count and finished goods inventory levels during the fourth quarter," Toms said. "While we struggled with increased warehousing and distribution costs during 2006, going forward, we believe there is good potential to reduce warehousing and distribution costs further as we refine our supply chain management and logistics," he said.

#### **Announcements**

On January 29, 2007, the Company announced it had discontinued its Employee Stock Ownership Plan ("ESOP") effective January 26, 2007, in a move to reduce costs, increase competitiveness and better align employee benefits with its new business model. The termination will result in a \$18.4 million, non-cash, non-tax deductible charge to earnings in January, during the Company's two-month transition period resulting from the change to a January year-end from the Company's previous November 30 year-end. The first full year under the new fiscal calendar began January 29, 2007, and will end February 3, 2008.

In a separate announcement on February 7, 2007, the Company's Board of Directors authorized the repurchase of up to \$20.0 million of the Company's common stock. These repurchases may be made from time to time in the open market, in privately negotiated transactions, or otherwise, at prices that the Company deems appropriate.

Also on February 7, 2007, the Board declared an increased quarterly cash dividend, from the previous rate of \$0.08 per share to \$0.10 per share. The dividend is payable February 28, 2007, to shareholders of record February 19, 2007.

"The Board's actions demonstrate its confidence in the Company's strategy, growth opportunities and financial strength," Toms said. "We believe that purchasing Hooker's shares represents a prudent use of the Company's cash and enhances shareholder value. Our strong financial condition and improved cash flow will allow us to simultaneously take advantage of opportunities to purchase our stock at attractive prices while continuing our investment in the Company's future growth."

#### **Business Outlook**

"We think business conditions will remain challenging at least through the first half of 2007 based on industry forecasts for a lower growth rate in furniture shipments and a decline in our own incoming orders during the 2006 fourth quarter, which declined 5% to 6% compared to the 2005 fourth quarter for Hooker and Bradington-Young combined," Toms said. "While the top line will be challenging, we expect improved financial performance even in the face of flat sales because of the steps we have taken to reduce costs and the progress we are making in our supply chain management and warehousing and distribution functions."

#### Conference Call Details

(Please note the following change in the dial in number for the earnings call.)

Hooker Furniture will present its 2006 three and twelve month earnings via teleconference and live internet web cast on Friday morning February 9, 2007 at 9:00 AM Eastern Standard Time. The dial in number for domestic callers is (888) 802-2275 and (913) 312-1267 for international callers. The call will be simultaneously web cast and archived for replay on the Company's web site at <a href="https://www.hookerfurniture.com">www.hookerfurniture.com</a> in the Investor Relations section.

Ranked among the nation's top 10 largest publicly traded furniture sources based on 2005 shipments to U.S. retailers, Hooker Furniture is an 82-year old importer and manufacturer of residential wood, metal and upholstered furniture. The Company's principal customers are home furnishings retailers who are broadly dispersed throughout North America. Major furniture categories include home entertainment and wall units, home office, casual and formal dining, bedroom, bath furnishings, accent, occasional and motion and stationary leather and fabric upholstered furniture. With approximately 1,000 employees, the Company operates three manufacturing plants, two supply plants, several distribution centers, warehouses and showrooms and a corporate office in Virginia and North Carolina. The Company's stock is listed on the NASDAQ Capital Market under the symbol HOFT, and closed at \$15.65 per share on February 8, 2007. Please visit our websites at <a href="https://www.hookerfurniture.com">www.hookerfurniture.com</a> and <a href="https://www.hookerfurniture.com">www.hookerfurnitur

Statements made in this release, other than those concerning historical financial information, may be considered forward-looking statements. These statements are subject to risks and uncertainties that could cause actual results to differ materially from those in the forward-looking statements, including but not limited to: domestic and international competition in the furniture industry; general economic or business conditions, both domestically and internationally; the cyclical nature of the furniture industry; achieving and managing growth and change and the risks associated with acquisitions, restructurings, strategic alliances and international operations; supply, transportation and distribution disruptions or delays affecting imported and domestically manufactured products; adverse political acts or developments in, or affecting, the international markets from which the Company imports products, including duties or tariffs imposed on products imported by the Company; changes in domestic and international monetary policies and fluctuations in foreign currency exchange rates affecting the price of the Company's imported products; risks associated with distribution through retailers, such as non-binding dealership arrangements; risks associated with manufacturing operations, such as fluctuations in the price of key raw materials, including lumber and leather, and environmental matters; and capital requirements and costs.

#### Table I

# HOOKER FURNITURE CORPORATION AND SUBSIDIARIES UNAUDITED CONSOLIDATED BALANCE SHEETS

(In thousands, including share data)

	November 30, 2006	November 30, 2005
Assets		
Current assets		
Cash and cash equivalents	\$ 31,864	\$ 16,365
Trade accounts receivable, less allowance for doubtful accounts of \$1,807 and \$1,352 on each date	45,444	43,993
Inventories	68,139	68,718
Prepaid expenses and other current assets	3,789	4,042
Assets held for sale		1,656
Total current assets	149,236	134,774
Property, plant and equipment, net	29,215	37,006
Goodwill	2,396	2,396
Intangible assets	4,415	4,590
Cash surrender value of life insurance policies	11,458	9,880
Other assets	3,156	406
Total assets	\$ 199,876	\$ 189,052
Liabilities and Shareholders' Equity		
Current liabilities		
Trade accounts payable	<b>\$ 11,251</b>	\$ 13,872
Accrued salaries, wages and benefits	6,201	6,272
Other accrued expenses	5,195	2,628
Current maturities of long-term debt	2,457	2,283
Total current liabilities	25,104	25,055
Long-term debt, excluding current maturities	8,555	11,012
Deferred compensation	3,924	3,516
Other long-term liabilities	508	857
Total liabilities	38,091	40,440
Shareholders' equity		
Common stock, no par value, <b>20,000</b> shares authorized,		
14,429 and 14,425 shares issued and outstanding on each date	11,181	9,516
Unearned ESOP shares, <b>2,374</b> and 2,538 shares on each date	(14,862)	(15,861)
Retained earnings	165,575	155,183
Accumulated other comprehensive loss	(109)	(226)
Total shareholders' equity	161,785	148,612
Total liabilities and shareholders' equity	\$ 199,876	\$ 189,052

## Table II HOOKER FURNITURE CORPORATION AND SUBSIDIARIES

UNAUDITED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except per share data)

		Three Months Ended November 30,		Twelve Months Ended November 30,	
	2006(a)	2005(b)	2006(c)	2005(d)	
Net Sales	\$90,987	\$90,153	\$350,026	\$ 341,775	
Cost of sales	63,018	64,654	248,812	249,873	
Gross profit	27,969	25,499	101,214	91,902	
Selling and administrative expenses	18,619	18,713	71,549	65,497	
Restructuring and asset impairment charges	3,736	211	6,881	5,250	
Operating income	5,614	6,575	22,784	21,155	
Other income, net	152	138	995	563	
Income before interest and income taxes	5,766	6,713	23,779	21,718	
Interest expense	248	200	908	1,209	
Income before income taxes	5,518	6,513	22,871	20,509	
Income taxes	2,041	2,501	8,792	8,024	
Net income	\$ 3,477	\$ 4,012	\$ 14,079	\$ 12,485	
Earnings per share:					
Basic and diluted	\$ 0.29	\$ 0.34	\$ 1.18	\$ 1.06	
Weighted average shares outstanding:					
Basic	12,014	11,839	11,951	11,795	
Diluted	12,014	11,839	11,953	11,795	

- (a) During the 2006 fourth quarter, the Company recorded \$3.7 million (\$2.3 million after tax, or \$0.19 per share) in asset impairment charges (net of restructuring credits) principally related to: a) the announced closing of the Company's Martinsville, Va. Wood furniture manufacturing facility (\$4.2 million), net of b) a restructuring credit primarily to reverse previously accrued health care benefits for terminated employees that are not expected to be paid (\$448,000).
- (b) During the 2005 fourth quarter, the Company recorded \$211,000 (\$131,000 after tax, or \$0.01 per share) in restructuring charges principally related to expenses incurred to prepare real property for sale at its former Pleasant Garden, N.C. manufacturing facility.
- During the 2006 twelve-month period, the Company recorded \$6.9 million (\$4.3 million after tax, or \$0.36 per share) in aggregate restructuring and related asset impairment charges principally related to: a) the announced closing of the Martinsville facility (\$4.2 million), and b) the July 2006 closing of the Company's Roanoke, Va. wood furniture manufacturing facility (\$2.7 million).
- (d) During the 2005 twelve month period, the Company recorded aggregate restructuring and asset impairment charges of \$5.3 million (\$3.3 million after tax, or \$0.28 per share), principally related to the closing of the Pleasant Garden, N.C. wood furniture manufacturing facility.

### Table III

## HOOKER FURNITURE CORPORATION AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

	Twelve Mor	Twelve Months Ended	
	November 30, 2006	November 30, 2005	
Cash flows from operating activities	2006	2005	
Cash received from customers	\$ 349,075	\$ 339,041	
Cash paid to suppliers and employees	(317,895)	(308,957)	
Income taxes paid	(8,741)	(9,614)	
Interest paid, net	(111)	(846)	
Net cash provided by operating activities	22,328	19,624	
Cash flows from investing activities		15,024	
Purchase of property, plant and equipment	(4,268)	(3,590)	
Proceeds received on notes issued for the sale of property	52	18	
Proceeds from the sale of property and equipment	3,357	5,208	
Net cash (used in) provided by investing activities	(859)	1,636	
Cash flows from financing activities	(033)	1,030	
Payments on long-term debt	(2.202)	(0.971)	
Payment to terminate interest rate swap agreements	(2,283)	(9,871)	
	(2.697)	(38) (3,286)	
Cash dividends paid	(3,687)		
Repurchase and retirement of common stock		(930)	
Net cash used in financing activities	(5,970)	(14,125)	
Net increase in cash and cash equivalents	15,499	7,135	
Cash and cash equivalents at beginning of year	16,365	9,230	
Cash and cash equivalents at end of year	<u>\$ 31,864</u>	\$ 16,365	
Reconciliation of net income to net cash provided by operating activities			
Net income	\$ 14,079	\$ 12,485	
Depreciation and amortization	4,645	6,296	
Non-cash ESOP cost and restricted stock awards	2,664	3,225	
Restructuring and asset impairment charges	6,881	5,250	
Loss (gain) on disposal of property	2	(10)	
Provision for doubtful accounts	1,920	569	
Deferred income tax benefit	(2,963)	(1,479)	
Changes in assets and liabilities:			
Trade accounts receivable	(3,371)	(3,602)	
Inventories	579	992	
Prepaid expenses and other assets	(1,224)	(2,026)	
Trade accounts payable	(2,621)	(1,058)	
Accrued salaries, wages and benefits	(1,328)	(2,440)	
Accrued income taxes	2,402		
Other accrued expenses	137	478	
Other long-term liabilities	526	944	
Net cash provided by operating activities	\$ 22,328	\$ 19,624	

#### PRESS RELEASE

For more information, contact: E. Larry Ryder, Executive Vice President & Chief Financial Officer Phone: (276) 632-2133

## Hooker Furniture Board Authorizes Increase in Stock Repurchase Program Dividend increased, earnings conference call rescheduled

Martinsville, Va., February 7, 2007: Hooker Furniture (NASDAQ-CM:HOFT) announced today that its Board of Directors has authorized the increase of funds available to repurchase the Company's common stock to \$20 million. These repurchases may be made from time to time in the open market, in privately negotiated transactions, or otherwise, at prices that the Company deems appropriate.

"Today's Board action demonstrates its confidence in the Company's strategy, growth opportunities and financial strength," said Paul B. Toms, Jr., chairman, chief executive officer and president. "We believe that purchasing Hooker's shares represents a prudent use of the Company's cash and enhances shareholder value. Our strong financial condition will allow us to simultaneously take advantage of opportunities to purchase our stock at attractive prices while continuing our investment in the Company's future growth."

Also today, the Board declared an increased quarterly cash dividend, from the previous rate of \$0.08 per share to \$0.10 per share. The dividend is payable February 28, 2007 to shareholders of record February 19, 2007.

In a separate announcement, Hooker Furniture has rescheduled its 2006 fourth quarter and fiscal year earnings call from Thursday morning February 8 at 9 a.m. Eastern Standard Time to Friday morning February 9 at 9 a.m. Eastern Standard Time. The earnings call, which will be presented via teleconference and live internet web cast, may be accessed by domestic callers by dialing (800) 289-0468, and (913) 981-5517 for international callers. The call will be simultaneously web cast and archived for replay on the Company's web site at www.hookerfurniture.com in the Investor Relations section.

Hooker expects to release its fiscal year and fourth quarter 2006 earnings after the close of financial markets on Thursday, February 8, 2007.

The Company rescheduled the earnings investor conference call to provide management additional time to complete preparation of the earnings release and information for the earnings call.

Ranked among the nation's top 10 largest publicly traded furniture providers based on 2005 shipments to U.S. retailers, Hooker Furniture is an 82-year old importer and manufacturer of residential wood, metal and upholstered furniture. The Company's principal customers are home furnishings retailers who are broadly dispersed throughout North America. Major furniture categories include home entertainment and wall units, home office, casual and formal dining, bedroom, bath furnishings, accent, occasional and motion and stationary leather and fabric upholstered furniture. With approximately 1,000 employees, the Company operates three manufacturing plants, two supply plants, several distribution centers, warehouses and showrooms and a corporate office in Virginia and North Carolina. The Company's stock is listed on the NASDAQ Capital Market under the symbol HOFT, and closed at \$15.59 per share on February 7, 2007. Please visit our websites at <a href="https://www.hookerfurniture.com">www.hookerfurniture.com</a> and <a href="https://www.hookerfurniture.com">www.hookerfurnit